

SEMINAR DETAILS

Title: **Effective Estimating and Tendering**

Dates:

Format: *One Day – Seminar / Workshop*

Venues: *London, Bristol, Birmingham, Manchester and Newcastle*

Promotion:

Time:

Delegates: *Open to all (Limited number of spaces)*

Key Areas

- ✓ Work Selection
- ✓ 9 Methods of Estimating
- ✓ Improving Commercial Accuracy and Judgment
- ✓ Gaining the Commercial Advantage
- ✓ Pricing Preliminaries, Overheads and Profit
- ✓ Adjudicating Tenders
- ✓ Tender Presentation
- ✓ Putting it All into Action